

Carlsbad Real Estate Broker Helping San Diego Residents Avoid Foreclosure

San Diego and Carlsbad Real Estate Broker Troy Huerta is a Short Sale Property Specialist who has worked on over 500 Short Sale Properties in San Diego County helping homeowners avoid foreclosure

When it comes to helping San Diego and Carlsbad homeowners avoid foreclosure on their property there are a large group of choices that they have from choosing the right real estate agent to trying to work and negotiate with banks and lenders. One North County San Diego real estate broker is finding that his expertise in knowing how to negotiate loans and working with banks is helping homeowners with short sales sell their homes in half the time that normal agents are normally able to get it done.

Carlsbad Real Estate Agent and Broker Troy Huerta, of Real Estate Insight, has also been hired by Coldwell Banker to help with all of their San Diego County short sale property negotiations due to his expertise in the mortgage loan industry.

Huerta has been able to achieve great success in the short sale of properties selling in half the time of normal agents due to his extensive background in the mortgage business.

"I have been licensed in San Diego for twenty years and most of my background has been in the mortgage industry negotiating with lenders", said Huerta "I know how to underwrite a file to see if someone really qualifies for a hardship"

"Most real estate agents just take a listing and send several offers to the bank and wait to let the bank negotiate the sale", he continued "As an agent it is our job to negotiate a short sale transaction, which is why I am so successful in getting closings in half the time".

The services of an experienced Short Sale Broker are becoming even more valuable as foreclosures and notices of default continue to rise. According to www.ForeclosureForum.com the average number of properties in default rose from 2,839 per month in 2008 to 3,673 per month in the first 3 months of 2009.

That means that more homeowners this year will need help avoiding foreclosure and will rely on an experienced real estate agent and broker to help them sell their home fast.

"Many real estate agents are now coming to me to help with their short sales since they need an expert to get it done" Huerta concluded.

If you are a home owner in Carlsbad, North County San Diego, San Diego County or Riverside County who is trying to avoid forecloser, or a real estate agent or broker with short sale listings or need help negotiating short sale properties contact Troy Huerta at 760-420-

5498 or email him at thuerta@liferes.com

<http://1californiahomes.com/content/article.html/2450771/san-Diego-Short-Sale-Broker>